



Board Policy No. 465 **Procurement Policy**

ADOPTED: 4/92

RECENT AMENDMENT: 7/10/19

SEE ALSO: 460, 466, 468

SUBJECT CATEGORY: SECTION 400, OPERATIONS

SUBSECTION: PROCUREMENT AND MATERIALS

CONTROL DEPARTMENT: FINANCE

I. PURPOSE

The purpose of this policy is to ensure that the District's procurement activities are conducted in accordance with the applicable sections of the California Public Contract Code and Federal Transit Administration (FTA) Circular(s). Should the District's policy conflict with FTA compliance or federal law, FTA compliance and/or federal law shall take precedent. The General Manager shall establish administrative procedures to ensure proper review and budgetary monitoring for all procurement activities.

II. PERSONS AFFECTED

All employees, Board members, Board Officers, and independent contractors.

III. DEFINITIONS

"Best Value" means the overall combination of quality, price, and other elements of a proposal that when considered together, in response to the requirements described in the solicitation documents, provides the greatest overall benefit to the District. In a qualitative evaluation, a best value evaluation may necessitate award to other than the firm who receives the most points. For example, a best value award may be based on determining the firm with the lowest cost per qualitative point. If a best value approach is utilized, that approach shall be specifically stated in the solicitation.

"Cardinal Change" means a major deviation from the original purpose of the work or the intended method of achievement, or a revision of contract work so extensive, significant, or cumulative that, in effect, the contractor is required to perform very different work from that described in the original contract. (FTA Circular 4220.1F, Ch.I.5.c.)

"Debar or Debarment" means an action taken by the District to exclude a contractor, service provider or provider of goods or rolling stock, from any of the following: bidding or proposing on a District contract; being awarded a District contract; or performing work on a District contract for a defined period of time. A contractor or Subcontractor so excluded is "debarred".

"Goods" means the purchase of materials, supplies and equipment, including rolling stock.

"Independent Cost Estimate (ICE)" means the cost or price analysis performed by the requesting department in connection with every procurement action, including contract modifications. Ideally,

the ICE should be prepared prior to issuance of solicitation(s). At the very latest, it needs to be prepared and in possession of the Purchasing staff prior to receipt of financial bids or proposals.

“Invitation For Bid (IFB)” means a procurement done by sealed bid. At a designated time and location, all bids will be opened in a public forum and the apparent low bidder, pending thorough staff review disclosed. This is applicable when: (1) precise specifications are available; (2) adequate sources are available; (3) fixed price contract; (4) evaluation is price determinative; (5) negotiations are prohibited using this approach, although clarifications are acceptable based solely on information already submitted. (FTA Circular 4220.1F, Ch. VI.3c.1)

“Joint Procurement” is a method of contracting in which two or more purchasers agree from the outset to use a single source solicitation and enter into a single source contract with a vendor.

“Micro-Purchase” means purchases of \$10,000 or less.

“Piggybacking” is the post award use of a contractual document/process that allows someone who was not contemplated in the original procurement to purchase the same supply/equipment through that original document process. The recipient may assign those contract rights to others if the original contract contains an assignability provision.

“Request For Proposals (RFP)” means a formal competitive procurement method that is appropriate when: (1) performance or functional specifications are utilized; (2) there are uncertain number of sources; (3) price alone is not determinative, or deemed to be a secondary factor in consideration of award; and (4) discussions with potential vendors is expected. (FTA Circular 4220.1F, Ch. VI. 3.d.1.)

“Request For Qualifications” (a.k.a. Brooks Act Procurement, 40 U.S.C. §§ 1101- 1104) means a formal procurement method for procurements of \$2,000 or more which are limited to professional architectural/engineering (A/E) services, and are also for program management, construction management, feasibility studies, preliminary engineering, design, architectural, engineering, surveying and mapping related services. The nature of the work to be performed and its relationship to construction, not the nature of the prospective contractor, determine whether qualifications-based procurement procedures may be used as described above. (FTA Circular 4220.1F, Ch. VI.3.f.)

“Rolling Stock” means transit vehicles such as buses, vans, cars, railcars, locomotives, trolley cars and buses, and ferry boats, as well as vehicles used for support services. (49 CFR 661.3)

“Small Purchase” means purchases over \$10,000 but not more than \$250,000 per 2CFR, Part 200.

“Sole Source” means that there is only one known person or entity that can provide the contractual services required.

“Vendor Performance Management” (VPM) means the responsiveness and responsibility for monitoring and analyzing the reliability, quality and performance of the District’s vendors. It allows the

District to help ensure contract compliance and in severe cases to debar a vendor from doing further work with the District.

IV. POLICY

A. Policy Goals

1. Buy American Goods: Resolution 09-051 adopted by the Board of Directors on October 14, 2009, requires that “the District employ its best efforts to procure goods manufactured in America”. The District’s Buy American Goods requirement is implemented under this Policy in a manner intended to mirror the federal Buy America rule (49 CFR 661) and is applicable to the following types of procurements:
 - a. Negotiated procurements of goods over \$100,000 under California Public Contract Code sections 20216 and 20217 and to procurements of goods over \$100,000 where a Best Value procurement process is utilized; when possible, the documentation of “Best Efforts” by the bidder to offer goods manufactured in America will be included as an evaluation criterion.
 - b. The Procurement Department will engage in outreach efforts to the maximum extent practical, to ensure that vendors of U.S. made goods are informed of bidding opportunities and encouraged to participate in District procurements.
 - c. The Buy American Goods requirement shall not apply to the following procurements:
 - Procurements that are federally funded, as they are governed by FTA’s Buy America requirements; purchases from the State of California Multiple Award Schedule (CMAS); purchases from the Strategic Source Initiative; intergovernmental contracts; and other procurements where the District is not the lead agency and cannot exercise control over the content of the solicitation.
2. Disadvantaged Business Enterprise Participation: The District shall administer its Disadvantaged Business Enterprise (DBE) Program in accordance with the Department of Transportation’s (DOT) Federal Transit Administration (FTA) regulations found at 49 CFR Part 26 and as authorized by Board Policy 460, Disadvantaged Business Enterprise Policy. Formal advertisements shall explicitly state the District’s commitment to using DBE’s; DBE outreach shall be carried out in each federally funded procurement and whenever practicable, procurement strategies shall be implemented, pursuant to applicable laws and regulations, that provide maximum opportunities for DBEs to participate in the District’s DOT-assisted procurements.

3. Small and Small Local Business Enterprise Participation: The DOT's FTA Small Business Enterprise (SBE) regulations and provisions will apply to all DOT-assisted procurements. A list of qualified Small Businesses, if available from the California Unified Certification Program (CUCP), the District's vendor data base, and/or the Alameda County Small, Local and Emerging Business Program data base shall be prepared and such firms notified via email upon the release of a formal solicitation.

The use of small business enterprise goals, set-asides, or in the case of non-federally funded procurements, bid discounts shall be applied on a case-by-case basis and supported by an availability analysis or other reasonable means for warranting such actions. (Reference Board Policy 466 Small and Small Local Business Enterprise Policy for additional guidance.)

4. Transparency and Fairness: District procurements shall be conducted in a manner that is open, transparent fair and equitable to all parties.
5. Efficient and Cost Effective: District procurements shall be conducted in an efficient and cost-effective manner.

B. Procurement Standards

Procurement Standards have been developed to ensure that all federally- and non-federally funded procurements meet the minimum basic requirements outlined in Exhibit A of this policy for the following types of procurements:

- Materials, Supplies and Equipment
 - Professional Services
 - Construction Services (including repairs or remodeling of District facilities)
 - Architectural and Engineering Services
1. Negotiated Procurement of Rolling Stock and Other Technology
 - a. Notwithstanding the Procurement Standards outlined in Exhibit A of this Policy, the procurement of computers, data processing equipment, telecommunications equipment, fare collection equipment, radio and microwave equipment, and other related electronic equipment and apparatus used in transit operations and specialized transit equipment including buses may be made using competitive negotiations in accordance with California Public Contract Code Sections 20216 and 20217. As applicable and allowable, at least one of the qualified sources should be a DBE or SLBE.
 - b. As an FTA grant recipient, the District will require and include 49 CFR Part 26 procedures in all federally funded contract actions.

- c. The Board of Directors may direct the purchase by competitive negotiation upon a finding by two-thirds vote of all members of the Board that the purchase of the above-described items by competitive sealed bid does not constitute a method of procurement adequate for the District's needs.
 - d. Procurement under this section will be by formal advertisement requesting proposals and shall strictly adhere to any established DBE, SBE and/or SLBE participation goals.
 - e. Joint procurements or piggybacking may be used in accordance with FTA regulations.
2. Procurement by Non-Competitive Proposals (Sole Source)
- a. Sole Source procurement is a procurement action utilized when the goods or services are available from only one source for a required proprietary need of the District, or for compatibility purposes, or for reasons of continuity with previously delivered services or products. A Sole Source procurement is accomplished through solicitation or acceptance of a proposal from a single source. A contract amendment or change order that is not within the scope of the original contract is considered a Sole Source procurement.
 - b. Notwithstanding Public Contract Code Section 20213, the intent to award a Sole Source contract shall be published on the District's website for at least five (5) business days; providing an opportunity for review by SBEs, SLBE's and DBE's. In the event an expression of interest is received from firms with the requisite capabilities, the sole source status must be reassessed and consideration given to compete the project.
 - c. Sole Source procurement is a limited exception to the procurement process and may be used only where the award of a contract is infeasible or impracticable under competitive procedures and at least one of the following circumstances applies, supported by written justification and documentation:
 - i. the item is available only from a single source, and there is no comparable or "as equal" available;
 - ii. there exists a public exigency or emergency as defined by Public Contracts Code Section 20213 (not including delays in planning or in initiating the procurement) which will not permit the delay accompanying competitive solicitation; or
 - iii. the procurement is FTA funded, and Sole Source procurement is authorized under FTA Third Party Contracting Guidelines (FTA C. 4220 1F), and/or the use of a specific firm is contained within a grant.

- d. In the appropriate case, where supported by case law or statutory authority, the Procurement and Materials Director may recommend to the General Manager the authorization of exception to the competitive bidding requirements provided for in this Policy.

V. AUTHORITY

A. Board Authority

1. Pre-solicitation Approval of Contracts

- a. For solicitations greater than \$500,000, the Program Manager within the department shall initiate a Staff Report and submit to the Board for approval. The Procurement Department is required to approve the staff report.
- b. The solicitation is for the following professional services regardless of cost or inclusion in the approved District Annual Operating or Capital Budget:
 - audit services
 - legal services related to Board Officers
- c. The purchase of rolling stock which requires a public hearing pursuant to Vehicle Code Section 35554(d)(1)¹
- d. Solicitations for the items exempted in section 2 below are exempt from Board approval.
- e. Staff reports seeking Board approval of solicitations shall include the following:
 - An explanation of what the District's needs are in relation to the item being solicited as well as what the District intends to do with the item;

2. Notice of Intent to Award

The District recognizes the need for vendors and suppliers to have reasonable notice of an Intent to Award. this's Notice of Intent to Award starts when the staff recommendation is made public. The Contract Award is made final upon Board approval.

Invitation for Bid: The Notice of Intent to Award period is established when the buyer or contract specialist determines the preferred bidder is responsive and responsible. The

¹ Until January 1, 2015, a public hearing is required for the purchase of any bus procured through a solicitation process that began on or after January 1, 2013, if the procured bus represents a new fleet class. A public hearing is not required for the procurement of a bus that is of the same or lesser weight than the bus it is replacing. (See Board Policy 110, Public Hearing Processes for the Board of Directors.)

Notice should be sent out electronically and promptly, or as soon as the determination is reasonably made.

Request for Proposal: The Notice of Intent to Award should be sent to the apparent best proposer and to all other unsuccessful proposers once the RFP evaluation process has been completed.

Request for Qualifications: The Notice of Intent to Award shall be sent to the apparent contract awardee and to all proposers once the two-step process of determining the most technically qualified and optimal cost is determined.

3. Award of Contracts

Except as indicated below, the Board of Directors shall approve the award of any contract where the cost is \$250,000 or more per contract year for goods, equipment, materials and professional services. The Board of Directors shall approve the award of any construction contract where the cost is \$100,000 or more per contract year. At the time of approval, Board members who have had any ex parte communication with a bidder, or representative of a bidder, during the procurement process shall report all such communication. In the case of any such written communication, copies of said communication shall be given to the District Secretary and made part of the permanent record of the meeting.

The following items are exempted from Board approval:

- fuel and/or parts for revenue vehicles exceeding \$100,000 either in aggregate or individually that impact delivery of service
- emergency procurements to avoid impacts to the health, welfare, or safety of an employee or the public;* or
- any procurement action taken to prevent a violation of law or a fine by another political jurisdiction.*

[* Any procurement of this nature will come to the Board for ratification at the earliest possible date.]

4. Vendor Performance and Debarment

The District Project Manager, or individual assigned as the point of contact for the Contract, shall communicate with the vendor to discuss and agree on specific vendor performance criteria upon which to be rated. Procurement staff will then incorporate the following information into the contract:

- a. Documented assessment criteria matching the scope of services, tasks, key performance indicators or other contractual deliverables; such information may be in the form of narrative, quantitative or qualitative information.

- b. Corrective action(s) will be documented and followed up on, as a result of the vendor performance communications and/or meeting(s). Failure of a vendor to adequately respond to corrective action(s) may result in any of the following actions:
 - i. Anticipatory breach of contract notice
 - ii. Termination of the contract or purchase order
 - c. Vendors may be debarred from doing business at any time, and at the District's sole discretion, when a vendor is found to be in debarment through the Federal Procurement System, SAMS (System for Award Management).
 - d. Vendors may be debarred from doing business at any time, and at the District's sole discretion, when a vendor is found to be out of compliance through registration with the Department of Industrial Relations (DIR) and/or found to be out of compliance under the California State Licensing Board.
5. Contract Amendments: The Board of Directors shall approve all amendments to Board-approved contracts in excess of 15% of the original contract amount per contract year, or any cardinal change in the terms and conditions of the original contract as defined by this policy.

In the case of capital improvement or construction contracts, the Board of Directors shall approve all amendments to Board-approved contracts whose cumulative total exceeds 15% of the original contract amount, or \$75,000, whichever is greater.

- 6. Contract Assignments: The Board of Directors shall approve the assignment of any contract that was originally approved by the Board.
- 7. Contract Extensions: The Board of Directors shall approve contract extensions that are tied to options in Board approved contracts that have been previously addressed in the solicitation, regardless of cost or inclusion in the annual District Operating or Capital Budget

B. General Manager's Authority

- 1. With the exception of the items identified in Section V.A. of this policy (Board of Directors Approval) the General Manager has the authority to approve all formal solicitations and the award of any contract where the services, materials, or supplies are specifically demarcated the approved annual District Operating or Capital Budget. For unbudgeted amounts, the General Manager's authority shall not exceed \$250,000 for non-construction RFPs and IFBs; \$100,000 construction, including Requests For Qualifications.
- 2. The General Manager, at his or her discretion, may forward any contract within his or her authority outlined above that he or she deems to be of significant importance to the Board of Directors for action.

3. The General Manager has the authority to execute contract extensions that are tied to options that have been previously addressed in the solicitation, provided that such extension(s) is/are within the General Manager's authority and subject to all of the following conditions:
 - a. there is a continued need for the services performed under the contract;
 - b. sufficient funds are available;
 - c. the contractor's performance has been satisfactory; and
 - d. the General Manager, Director of Procurement, Chief Financial Officer and the respective Executive Staff member agree that the contract extension or the exercise of an option to extend the contract is in the best operational and financial interest of the District.
4. The General Manager has the authority to enter into agreements including, but not limited to, agreements for professional, technical, architectural, engineering, construction, and construction management services; agreements for repair or remodeling of District facilities; and lease or license agreements for District use of real property, facilities, equipment and software, provided that the General Manager or his or her designee first determines that the work or subject matter of the agreement cannot satisfactorily be performed by District officers or personnel. The General Manager also has the authority to enter into leases, including revenue leases, to third parties of District property provided the annual amount of the lease not exceed \$100,000 and the term of the lease not exceed five (5) years. Any leases entered into by the General Manager shall be included in the General Manager's "GM Report to the Board".
5. The Board of Directors shall review on a quarterly basis the status of all contracts over \$250,000 awarded by the District. The report shall identify the purpose of the contract and the funding source for each contract.

C. Miscellaneous

1. Facsimile Signatures: The use of facsimile signatures on purchase orders faxed or emailed directly from the District's automated purchasing system to vendors is authorized if the purchase order is within the delegated signature authority of the buyer.
2. Periodic Review: This policy shall be reviewed and amended as necessary every two years pursuant to Board Policy 302 unless earlier review becomes necessary.

VI. ATTACHMENTS

Appendix A

APPENDIX A TO BOARD POLICY 465

PROCUREMENT OF MATERIALS, SUPPLIES & EQUIPMENT (NON-CONSTRUCTION)					
AMOUNT NON-FED FUNDED	AMOUNT FEDERAL FUNDS	PROCUREMENT REQUIREMENTS	DBE/SLBE (SBE - Federal)	BASIS FOR AWARD	SECURED BY
\$10,000 OR LESS	\$10,000 OR LESS	Informal. 3 quotes. (If 3 quotes cannot be obtained, prefer 2. Include a justification if 3 quotes cannot be obtained.) A fair and reasonable price determination must be made for each procurement.	All opportunities shall be reviewed with the Contracts Compliance Administrator for DBE, SBE, MSBE, and SLBE utilization per Board Policy 466.	For federal funded projects determine and document that the price is fair and reasonable and how this determination was derived. For non-federal funded projects a cost or price analysis may be required.	Purchase Order
\$10,000 to \$ 250,000	\$10,000 TO \$ 250,000	Informal. Obtain price or rate quotations that permit prices and terms to be compared from an adequate number of qualified sources (3 is acceptable). Invitation For Bids (IFB) or Request For Proposals (RFP) may be required by Procurement.	All opportunities shall be reviewed with the Contracts Compliance Administrator for DBE, SBE, MSBE, or SLBE utilization per Board Policy 465 and Board Policy 466.	Lowest price if an invitation for BID or request for quotations was employed. For federal funded projects determine and document that the price is fair and reasonable and how this determination was derived. For non-federal funded projects a cost or price analysis may be required.	Purchase or Written Contract (Determined by PMD)
\$ 250,000 OR MORE	\$250,000 OR MORE	Formal Advertisement: Invitation For Bids (IFB) or Request For Proposals (RFP). Sealed bids.	Solicitations shall be reviewed by the Contracts Compliance Administrator for DBE, SBE, MSBE, or SLBE utilization per Board Policy 465 and Board Policy 466. Formal advertisements shall explicitly state the District's commitment to using DBE's and SLBE's in all procurements.	IFB: Lowest responsive, responsible bidder. RFP: Lowest responsive, responsible proposer or Best Value as defined by Board Policy 465. The PMD to determine if Best Value is appropriate.	Written contract required
\$ 150,000 OR MORE	\$150,000 OR MORE	Formal Advertisement: Invitation For Bids (IFB) or Request For Proposals (RFP). Sealed bids. When procuring rolling stock with FTA financial assistance (including train control, communication, traction power, and rolling stock prototypes)		"Small purchases" greater than \$150,000 are subject to Buy America. The FAST Act statutorily fixed the threshold of this small-purchase waiver in 49 U.S.C. 5323(j)(13), applicable to all purchases made after October 1, 2015. Now that the Buy America small-purchase waiver threshold is fixed in statute, it is not related to, and will not adjust with future increases to, the simplified acquisition threshold under the Federal Acquisition Regulation (FAR).	

APPENDIX A TO BOARD POLICY 465

PROCUREMENT OF PROFESSIONAL SERVICES (Excluding Architectural & Engineering Services)					
AMOUNT NON-FED FUNDED	AMOUNT FEDERAL FUNDS	PROCUREMENT REQUIREMENTS	DBE/SLBE	BASIS FOR AWARD	SECURED BY
\$10,000 OR LESS	\$10,000 OR LESS	Informal. 3 quotes. (If 3 quotes cannot be obtained, prefer 2. Include a justification if 3 quotes cannot be obtained.) A fair and reasonable price determination must be made for each procurement.	All opportunities shall be reviewed with the Contracts Compliance Administrator for DBE, SBE, MSBE, or SLBE utilization per Board Policy 465 and Board Policy 466.	For federal funded projects determine and document that the price is fair and reasonable and how this determination was derived. For non-federal funded projects a cost or price analysis may be required.	Purchase or Written Contract (Determined by PMD)
\$10,000 to \$ 250,000	\$10,000 TO \$ 250,000	Informal. To the extent practicable, obtain price or rate quotations that permit prices and terms to be compared from an adequate number of qualified sources (3 is acceptable).	. All opportunities shall be reviewed with the Contracts Compliance Administrator for DBE, SBE, MSBE, or SLBE utilization per Board Policy 465 and Board Policy 466..	Lowest price if an invitation for BID or request for quotations was employed. For federal funded projects determine and document that the price is fair and reasonable and how this determination was derived. For non-federal funded projects a cost or price analysis may be required.	Purchase or Written Contract (Determined by PMD)
\$ 250,000 OR MORE	\$250,000 OR MORE	Formal Advertisement: Invitation For Bids (IFB) or Request For Proposals (RFP).	. Solicitations shall be reviewed by the Contracts Compliance Administrator for DBE, SBE, MSBE, or SLBE utilization per Board Policy 465 and Board Policy 466. Formal advertisement for the solicitation shall explicitly state the District's commitment to using DBE's and SLBE's in all procurements.	IFB: Lowest responsive, responsible bidder. RFP: Award to proposer whose proposal is deemed most advantageous to the District with cost as a consideration. In evaluating the relative merit of the proposals submitted, cost shall be evaluated objectively based on mathematical formula.	Written contract Required

APPENDIX A TO BOARD POLICY 465

PROCUREMENT OF CONSTRUCTION SERVICES (Including Repairs or Remodeling of District Facilities)				
NON-FEDERALY FUNDED	PROCUREMENT REQUIREMENTS	DBE/SLBE	BASIS FOR AWARD	SECURED BY
UP TO \$ 100,000	Minimum of 3 quotes.	All opportunities shall be reviewed with the Contracts Compliance Administrator for DBE, SBE, MSBE, or SLBE utilization per Board Policy 465 and Board Policy 466.	Price or cost analysis	Purchase Order or Written Contract (Determined by PMD)
\$100,000 OR MORE	Formal Advertisement: Invitation For Bids (IFB).	Solicitations shall be reviewed by the Contracts Compliance Administrator for DBE, SBE, MSBE, or SLBE utilization per Board Policy 465 and Board Policy 466. Formal advertisement for the solicitation shall explicitly state the District's commitment to using DBE's and SLBE's in all procurements.	Award to the lowest responsive, responsible bidder.	Written contract Required
FEDERALY FUNDED	PROCUREMENT REQUIREMENTS	DBE/SLBE	BASIS FOR AWARD	SECURED BY
\$2,500 UP TO \$ 100,000	Minimum of 3 quotes.	All opportunities shall be reviewed with the Contracts Compliance Administrator for DBE, SBE or MSBE utilization per Board Policy 465 and Board Policy 466.	Award to lowest price. Determine and document that the price is fair and reasonable and how this determination was derived.	Purchase Order
\$100,000 TO \$100,000	Informal. Obtain price or rate quotations that permit prices and terms to be compared from an adequate number of qualified sources (3 is acceptable).	All opportunities shall be reviewed with the Contracts Compliance Administrator for DBE, SBE or MSBE utilization per Board Policy 465 and Board Policy 466.	Award to lowest price. Must determine and document that price is fair and reasonable.	Purchase Order or Written Contract (Determined by PMD)
\$100,000 OR MORE	Formal Advertisement: Invitation For Bids (IFB) or Request For Proposals (RFP).	Solicitations shall be reviewed by the Contracts Compliance Administrator for DBE, SBE or MSBE utilization per Board Policy 465 and Board Policy 466. Formal advertisement for the solicitation shall explicitly state the District's commitment to using DBE's and SLBE's in all procurements.	IFB: Lowest responsive, responsible bidder. RFP: Award to proposer whose proposal is deemed most advantageous to the District with cost as a consideration. In evaluating the relative merit of the proposals submitted, cost shall be given equal weight to the highest technical criterion.	Written contract Required

APPENDIX A TO BOARD POLICY 465

PROCUREMENT OF ARCHITECTURAL AND ENGINEERING SERVICES (Including Construction Management Services)				
FEDERAL AND NON-FEDERALLY FUNDED	PROCUREMENT REQUIREMENTS	DBE/SLBE	BASIS FOR AWARD	SECURED BY
\$2,500 UP TO \$ 100,000	Minimum of 3 quotes	All opportunities shall be reviewed with the Contracts Compliance Administrator for DBE, SBE, MSBE, or SLBE utilization per Board Policy 465 and Board Policy 466.	Negotiations conducted with the most qualified offeror. Only after failing to agree on a fair and reasonable price with the most qualified offeror may negotiations with successive offerors in descending order may be conducted until contract award can be made.	Purchase Order or Written Contract (Determined by PMD)
\$100,000 OR MORE	Qualifications Based – Formal RFQ	Solicitations shall be reviewed by the Contracts Compliance Administrator for DBE, SBE, MSBE, or SLBE utilization per Board Policy 465 and Board Policy 466. Formal advertisement for the solicitation shall explicitly state the District's commitment to using DBE's and SLBE's in all procurements.		Written contract Required